

# Aéro Compass

Worldwide Freightlines



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COMPANY PROFILE



**Eng. Maqbul Al Shalawi**  
Chairman – Aérocompass  
Worldwide Freightlines

Welcome to Aérocompass - where logistics meets vision, and movement creates impact. With over a decade of experience in the Royal Saudi Navy Engineering and as the founder and owner of several dynamic enterprises across the Kingdom, I've always believed in building businesses that go beyond service – businesses that shape industries. Aérocompass is no exception. We are crafting a next-generation logistics brand that delivers speed, scale, and certainty through a full-spectrum logistics ecosystem designed for the future – one that seamlessly connects air, sea, and land freight with intelligent warehousing, advanced project logistics, and a strong technological backbone.

Our long-term vision includes launching a dedicated **cargo airline** uniquely positioned to serve both regional and global markets with speed, precision, and innovation. Aérocompass stands for progress, powered by a talented team, a spirit of excellence, and an unshakable belief that the future of logistics in Saudi Arabia will be written by those who dare to lead it. As we align with the Kingdom's Vision 2030, we are not just moving goods – we are moving possibilities. Let's build the future of freight, together.

**Welcome aboard..**

## About Us

Aérocompass is committed to becoming one of the region's most respected logistics brands, with a roadmap that includes: Launching a dedicated **cargo airline** to serve regional and international markets Creating a nationwide network of smart warehouses Delivering fully integrated logistics services for complex industrial projects Forming long-term global partnerships and logistics infrastructure hubs Leadership & Philosophy, The leadership team behind Aérocompass brings together decades of experience across engineering, logistics, and diversified business management. The organization is deeply committed to empowering people, believing that operational success is driven by team excellence and innovation at every level. At the core of Aérocompass's culture is a belief that employees are the engine of transformation – a principle that fuels consistent growth, operational integrity, and customer trust.

Aérocompass Worldwide Freightlines is part of a broader group of companies that operate across several high-impact industries within Saudi Arabia: 🏢 Art Map Engineering Consultants - Experts in structural, civil, and architectural engineering consultancy 🏢 Al Sarh Architectural Company - Delivering innovative, functional, and sustainable architectural solutions 🏠 Talla Aljamal for Interior Design - Specializing in elegant, customized interior design for residential and commercial spaces ✈️ Fly Dana Travel and Tourism - A trusted travel partner offering premium tourism and travel planning services \* SARH AL AMAN HVAC and Safety System - Providing advanced HVAC systems and integrated safety technologies Together, these companies represent a unified vision for excellence, diversification, and national development, contributing meaningfully to the Kingdom's growth & vision 2030 across logistics, engineering, design, and tourism sectors.





# Mission & Vision

## Mission

Our goal is to become the Kingdom's top preferred logistics service provider by promoting Total Quality Management, sustaining our success through continuous investment in service expansion and innovation, and driving sustainable growth for both business and society.

## Vision

Aérocompass is committed to becoming one of the region's most respected logistics brands, aligned with Saudi Vision 2030 to position the Kingdom as a global logistics hub. Our strategic roadmap includes launching a dedicated **cargo airline** to serve both regional and international markets, establishing a nationwide network of smart warehouses, introducing integrated **shipping lines** and **land transport solutions**, and delivering end-to-end logistics services for complex industrial projects. We are also focused on forming long-term global partnerships and developing logistics infrastructure hubs to expand our global footprint and drive sustainable growth

## Our Aim

To build a long-term partnership with our customers and to help them succeed in their business. We will offer our customers world-class satisfaction and provide them with innovative complete communication packages that will add value to their life and business.

## Values

Key Values underlying strong partnerships we are enjoying with our customers and strategic partners by delivering innovation and excellent service, mutually beneficial relationship.

- **Safety**  
Never compromise safety in everything we do.
- **Passion**  
We operate with a sense of urgency to get things done right.
- **Trust, and Integrity**  
We do the right thing what we say, communicate often, open and honestly.
- **Team Work**  
Winning is a team effort-we recognize that the team is greater than the sum of the individual efforts.

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# Why **Aérocompass** ?

## Trust Built Through Excellence

With a strong foundation and a growing legacy of reliability, Aérocompass has earned the trust of clients through consistent performance, professional expertise, and a responsible approach to both service and sustainability. Our team's commitment to integrity, customer care, and environmental responsibility continues to foster lasting relationships and client loyalty.

## Operational Excellence

Aérocompass is driven by a culture of excellence, ensuring seamless communication through dedicated account managers for each client. We implement globally recognized operational practices, including Performance Management Systems (PMS), Key Performance Indicators (KPIs), Good Warehouse Practices (GWP), and strict adherence to health, safety, and environmental standards—ensuring a high level of service at every touchpoint.

## End-to-End Project Management

From planning to final delivery, Aérocompass offers comprehensive project management across air, sea, and land logistics. Our experienced professionals ensure every detail is managed with precision—covering regulatory compliance, safe handling, and environmental care—making us a trusted partner for complex cargo operations and time-critical shipments.

## Proven Client Satisfaction

We consistently achieve high levels of customer satisfaction by exceeding expectations. Our team demonstrates a proactive and positive attitude, offering tailored logistics solutions and transparent communication that aligns with our clients' priorities, reinforcing our reputation as a trusted freight forwarding partner.

## Integrated Technology & Global Network

Aérocompass leverages advanced, computer-based logistics systems, including customized Warehouse Management Systems (WMS) and Transport Management Systems (TMS).

Combined with our strong partnerships with global airlines and shipping lines, this network ensures efficient, real-time coordination across every link in the supply chain.

## Smart Logistics Solutions

With deep industry insight and operational flexibility, Aérocompass delivers intelligent logistics solutions that maximize efficiency and minimize costs. Whether your project requires cross-docking, pre-staging, distribution, or consolidation, our extensive warehousing network and agile fulfillment capabilities ensure reliable performance at scale.



# OUR PORTFOLIO



Land Freight



Warehousing



Air Freight



Sea Freight



Train Freight



## SUMMARY OF SERVICE



Air Freight



Land Freight



Sea Freight



Customs Brokerage



Train Freight



Cargo Insurance

With our existing infrastructures, owned assets, cutting edge Supply Chain Suite; We are equipped as one of the largest one stop logistics service provider with strong ability to serve various industry verticals. Supported by a team of logistics subject matter experts, we strive in providing best-in- class logistics services for our customers, to support their business and assist them in gaining competitive advantages by streamlining their logistics requirements.

## Extend Capabilities to Service Customers

- Global, Local, & Central Logistics Management
- High Performance Transportation Optimization.
- Logistics Automation with Exception Management.
- Global Transportation Collaboration and Execution with Complete Logistics Network Visibility.
- Advanced Technologies to Address Global Network and Capacity Complexities.
- Business Flexibility, Increased Simplicity and Efficiency, Costs are more Predictable with follow Business Volume and Revenue Generation.
- On Demand with Short Rollout Times, Immediate Start with Ready-to-Use

### Project Logistics



Projects



Heavy Lifts



On-site Logistics

### Logistics Management



Valued Added Logistics

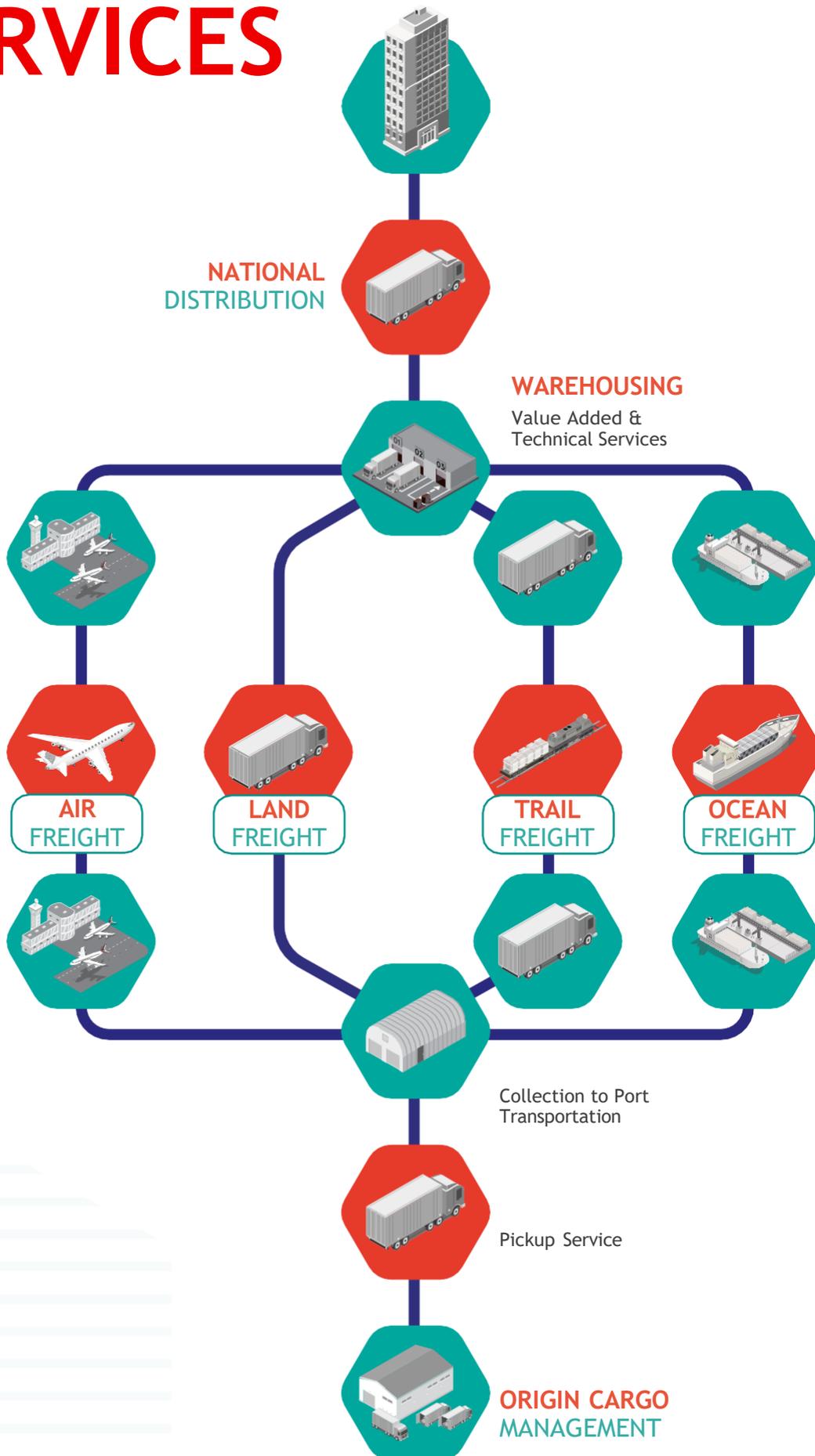


Warehousing & Distribution



Contract Logistics

# OUR CORE SERVICES



## Air Freight Forwarding

Our specialist air freight team satisfies clients who require the transport of perishable products as well as general cargo. Pre-loading cargo assures quality, maintaining lead times, security management and compliance to Avoid risk of cargo damage, breakage, theft. Through global logistics network, with guidance and bespoke solutions on all businesses requirements.

## Land Freight Forwarding

Land freight provides flexible transport solution for your requirements or on an integrated solution covering from point of loading to point of delivery with expert skills in crossing border procedures, type of product and priority shipment handled. Depending on your tracking requirements, our team are experienced transport professionals who know how to best fit solutions for any of your transportation requirements to make it work for you. Our own fleet enables us to control schedules and delivery priorities.

## Ocean Freight Forwarding

As one of the leading Ocean Freight Forwarders, we offer efficient sea freight solutions customized to your needs. From Full Container Loads (FCL) to Less than Container Loads (LCL), on all major global routes, with guaranteed transit times. Our extensive array of ocean freight services include assisting with expediting urgent shipments and managing large volume shipments, as well as intermodal transport solutions. We work closely with an extensive portfolio of global and regional carriers so that you have a wide selection of carriers to choose from.



### Warehousing

Our warehouses are among the safest places to deposit your goods. All goods are properly protected so that they can remain in our warehouse for as long as the customer deems necessary.

**AEROCOMPASS** extensive warehousing and distribution system will pick, pack, store and distribute consignments anywhere in the region by efficient modes of transport.



### Origin Cargo Management

To bridge the complex, competitive divide between the delivery of products, from source to end destination, for quick sale thereof, **AEROCOMPASS** is an expert and experienced “know-how” partner in commercial matters, modes of transport, as well as the most effective route planner from supplier to delivery destination. This service is provided :

- Complete end-to-end solutions
  - Origin cargo management
  - Carrier management
  - Destination management
- Solutions including global inbound and outbound flows, complex inter and intra-country movements with extreme demand peaks.
- Throughout the entire process, from purchase order to final delivery, **AEROCOMPASS** prides itself on outstanding levels of service and quality.
- State-of-the-art information systems enabling flexibility, control and clear communication. Global tracking and enhanced visibility.

# OUR COMPLETE SOLUTIONS



## LAND FREIGHT

Most transport chains include trucking at either the beginning or the end. Having an own fleet of multipurpose trucks and trailers, we offers competitive pricing coupled with a reliable and world class quality road transportation and distribution services.

Whether a customer needs to distribute product in bulk or break-bulk, or move product from DC to DC or direct-to-store, we identify the best solution. This makes our service offering flexible and cost effective. Other distribution services include sub-routing and distribution centre management. Our experienced teams across all operating companies ensure professional management of our DCs, which in turn enables our customers to focus on their core business.

### Our Road Freight Services include:

- Assembly and Synchronous Positioning of Load Units.
- Transportation of Less Than Truckload(LTL), Full Truckload (FTL) and Bulk Cargo
- Special Transportation of heavy weight, oversized and project cargoes
- Transportation of dangerous and perishable goods
- Special transportation of household goods and personal effects
- Contract-logistic, procurement and distribution
- Tracing & tracking through the Global Positioning System
- Domestic trucking and distribution
- 40 Footer Curtain Siders (with and without bellies)
- Single source of various types of fleets
- Container Haulage





## RAIL FREIGHT

We are specializes in Railway and Intermodal Transportation Services all over the world. Our vast experience and in- depth knowledge of the railway networks enables us to respond timely and professionally to all kind of complex and unusual railway and intermodal transportation requirements of our customers.

Our railway and intermodal services extend beyond just moving containers and break-bulk cargo from Point A to Point B. Various post landed services such as terminal handling, door delivery and inland distribution are routine matters of our business.

We are enjoys direct business relationship and General Service Agreements with all the Regional/International Railway Companies.

### Our Railway and Intermodal Services include:

- Guaranteed 20ft, 40ft Less than Container Load (LCL) and Full Container Load (FCL)
- Combined rail, barge and truck transportation of ISO Box Containers.
- Standard security of the containers with security seals and bar-locks
- Conventional rail transportation using variety of railway covered wagons, semi wagons and platforms suitable for containers, break bulk and oversized cargoes
- Railway terminal handling and door delivery service.
- Daily tracing and positioning reporting.



# OUR COMPLETE SOLUTIONS



## SEA FREIGHT

Sea Freight is one of the key elements in multimodal transportation service. In order to offer the best service possible, we have a dedicated Ocean Freight Department specializing in FCL, LCL, Break-Bulk, Project Cargo and different types of cargoes on a global scale.

The flexibility and range of Sea Freight Services offered by AEROCOMPASS provides our customer economical alternatives to other, more costly modes of transportation. Our worldwide logistics services cover not only shipments from port- to-port, but also the complete door-to-door supply chain solution.

AEROCOMPASS has fostered strong business relationship with all major international and regional ocean carriers.

### Our Sea Freight Services include:

- Less than Container Load (LCL) and Full Container Load (FCL), import and export.
- Issuance and verification of shipping documentation.
- Export and import customs clearance.
- Packing and crating of household goods.
- Part & full vessel charter.
- Conventional shipments (break-bulk, dry & liquid bulk).
- Sea/Road and Sea/Rail Intermodal Services.
- Transport and Marine Insurance.





# AIR FREIGHT



We develop comprehensive airfreight service plans tailored to meet our customers' specific requirements. Therefore, our team of Air Freight professionals follows through on each and every shipment so that our customers can be assured of real-time status reports on all import and export air freight shipments at all times to ensure a high quality service related to the handling of part and full charter service including complete door to door delivery logistics on a global scale.

### Our Air Freight Services include:

Complete Logistics Programs (pick, pack, assembly, warehousing, documentation and handling) for:

- Import/Export Consul & de consul
- Pick, Pack, Assembly and Distribution
- Split and Full Air Charter
- World wide Door to Door Services
- Customs Clearance Service
- Packing and Crating
- Shipment Booking
- Insurances Service (via panel of brokers)
- Bill of Lading Preparation
- Import or Export Documentation Preparations
- Shipment Monitoring & Tracking Services
- Customs Clearances
- Overland Transportation



# OUR COMPLETE SOLUTIONS



## CUSTOMS CLEARANCE

In the global market place, rapidly changing demands on production and delivery schedules have placed increased responsibility on Customs House Brokers to provide expert Customs Clearance Services.

We have long-standing professional relationships with government agencies and this hard earned and privileged status delivers a distinct advantage when it comes to negotiating difficult consignments and dealing with the challenges of bureaucratic procedures.

Regardless of the speed with which a consignment reaches one of the destination points, complex customs procedures and documentation requirements can result in indefinite delays costing heavy storage charges to consignees. Our customs brokerage team will take full and complete responsibility to ensure that the correct documentation is prepared well in advance of all import and export deadlines in order to avoid expensive and time consuming delays.

To further strengthen this aspect of our operations, **AEROCOMPASS** maintains a bonded warehousing network. These facilities, which are suitable for any type of cargo, can be reached by road, rail or air and ensure that shipments are swiftly cleared at the point of arrival.

### Customs Services include:

- Import / Export Customs Clearance Service
- Import Duty & Tax Assessment
- Classification of HS Codes
- Classification of goods
- Customs Surveying
- Import / Export Permissions of controlled goods
- Payment of Custom Duties on customers behalf
- Temporary Import / Export procedures
- Permanent Import/Export procedures
- Customs Bonded Carriage
- Transit Customs Handling





# WAREHOUSE MANAGEMENT

We offers secure storage facilities at all key destinations. Our warehouses are among the safest places to deposit your goods.

There are two basic reasons for this : For security, they are equipped with electronic theft and fire alarms backed by round-the-clock security guards. For hygiene, in addition to normal hygiene standards, we can offer our customers certificates guaranteeing constant checks carried out by specialist companies. All goods are properly protected so that they can remain in our warehouse for as long as the customer deems necessary.

We extensive warehousing and distribution system will pick, pack, store and distribute consignments anywhere in the region by efficient modes of transport. Special warehousing facilities for household goods and personal effects are also available at all locations.

## Customs Services include:

- Online Warehouse Management System
- Short and long term storage
- Cargo loading and unloading
- Cargo Labelling, Packing, and Repackaging
- Fumigation and Pest control
- Packing and Crating services
- Cargo Consolidating and Distribution
- Flexible Pricing Warehouse
- Bulk Container Processing Palletizing
- Inspecting, QA testing
- Kitting multi - item Shipments



# OUR COMPLETE SOLUTIONS



## ON-SITE LOGISTICS

Our Team of on-site logistics experts are highly flexible and exposed to various industrial verticals offering on-site logistics service either on call-off basis or on long term contractual basis.

we have been able to work with our valuable Clients in improving their logistics services within their owned sites and outsourced sites by creating synergies between people, process, technology and equipment to improve efficiency and reduce their logistics cost.



## Dangerous Goods & Live Animals

At Aérocompass, we specialize in handling and transporting dangerous goods/hazardous materials (hazmat) such as chemicals, aircraft engines, Lithium Ion Batteries etc safely and efficiently. Our experienced team is trained to handle shipments for all classes.



## Live Animals

At Aérocompass, we specialize in the safe and humane transportation of live animals, including horses and other valuable species. Our team follows strict international standards and regulatory guidelines to ensure the comfort, health, and well-being of animals throughout the journey. From specialized containers to real-time monitoring and experienced handlers, we provide end-to-end solutions tailored to meet the highest standards of live animal logistics.





# CONTRACT LOGISTICS

Our Contract Logistics includes fully integrated services related to Warehousing, Distribution, Last-Mile Delivery and Order Fulfillment. The Team is able to design and deliver scalable solutions tailored to your individual business needs.

Our key strength is our ability to offer best-in-class flexible and hassle free logistics solutions to ensure your consignment moves seamless from one point to another and to keep your supply chains running smoothly and effectively. We do this through our various logistics alliances and facilities across the region.

## Contract Logistics Services Include:

- Online Inventory Management & Reporting
- Order Kitting
- Pick-Pack
- Order Processing & Fulfilment
- Cross Docking
- Reverse Logistics
- Proof of Delivery
- Last-Mile Delivery/ Distribution
- Promotional Packing
- Special Tagging & Labeling
- 3rd Party Inspection Services

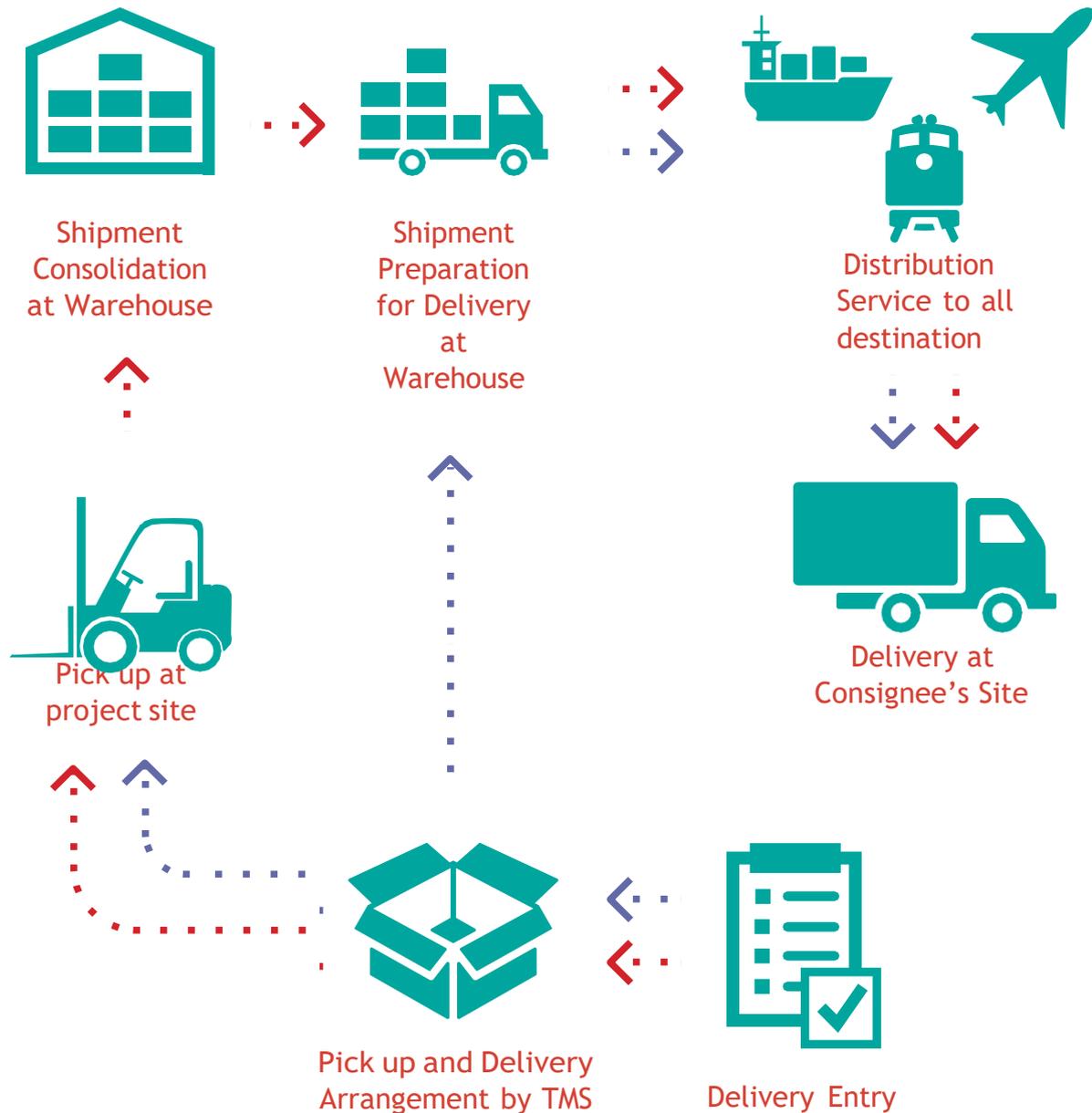


## Contract Logistics Services Include:

- Supply of skilled and/or unskilled Logistics resources - Short Term, Mid-Term or Long Term
- Supply of Material Handling Equipment with/without Licensed Operator
- Supply of Warehouse Management System (RF/RFID)
- Supply of Transport Management System
- Supply of Freight Management System
- Stock Count Services
- Logistics Facility Upgrading Services



# WAREHOUSE DISTRIBUTION PROCESS



Whatever You want to be moved,  
**We move it for You!**

*Products entrusted by our customers will be safely and securely taken care of while in our custody.*

# INBOUND, OUTBOUND & STANDARD PACKAGING

## INBOUND



## OUTBOUND



## Certificates



# Aéro Compass

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